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## Sintesi

**Titolo:** Channel Account Manager (Italian Language - Galway City)

**Descrizione:**

A strong player in the software industry, our client works closely with a range of business partners to service the SME market throughout the EMEA. Focusing on the Italian market, your duties will focus on: Relationship Management: act as the link between the company and its business partners and aim to build and maintain a solid relationship with the partners in your portfolio. Consultancy: advise business partners to enable them to sell your company's products in the most efficient and profitable way. Your advice will cover a diverse range of topics, such as the marketing and sales of the products, logistics, finances, technical issues etc. You will gather said information from both internal departments and external parties and present business partners with the results via web conference meetings.

**Data di entrata in servizio:** Immediata

## Informazioni geografiche

**Paese:** Irlanda **Regione :**

## Retribuzione / Contratto

**Salario minimo:** Neg DOE

**Valuta del salario:** EURO

**Ore alla settimana:** 38

**Tipo di contratto:** PF - Full-Time

## Spese extra

## Esigenze

**Esperienza richiesta:** Richiesta

## Datore di lavoro

**Nome:** Bond Personnel Group Limited

**Informazione:** dublin@bond-personnel.com

**Indirizzo:** Unit 110, New Street Mall, New Street, Malahide, IE

**Telefono:** 01-8283460

**Fax:** 01-8061973

**Email:** [dublin@bond-personnel.com](mailto:dublin@bond-personnel.com)

**Come sollecitare l'impiego**

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**Come sollecitare l'impiego:** If you have the required experience we invite you to apply today by sending your CV and cover letter to: chantal@bond-personnel.com

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**Termine ultimo per la presentazione della candidatura:** 01/03/2012

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**Altre informazioni**

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**Numero di posti:** 1      **Data di pubblicazione:** 01/02/2012

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**Codice ISCO:** 1231      **Riferimento nazionale:** 661041

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